



Nick Lane President Equitable



About:

Nick Lane, President of Equitable, leads the company's Retirement, Wealth Management and Protection Solutions businesses, along with its Marketing functions. He is a member of the Equitable Holdings (NYSE: EQH) Management Committee.

Mr. Lane has held many leadership roles in his nearly 20-year career with the company. His contributions have strengthened Equitable's position in the retirement industry and fostered a more secure and innovative environment for retirees. He has expanded the company's market reach and helped develop the first registered index-linked

annuity (RILA) product, which has since shaped the future of the retirement industry. Nick has also been an active advocate for increased access to retirement solutions for all — serving on the Board of the American Council of Life Insurers, testifying on Capitol Hill and educating policymakers on the importance of secure retirement and lifetime income for Americans. Further, Nick has championed the adoption of technology to enhance the customer experience, enabling more personalized and effective retirement planning solutions, always putting clients at the forefront.

Mr. Lane has also been recognized for his efforts to help enhance the retirement security of Americans, honored as IRI's 2025 Industry Champion of Retirement Security. He was also a recipient of the prestigious 2025 Commandant's Leadership Award by the Marine Corps-Law Enforcement Foundation, a recognition of his service to our country and his leadership in helping Americans build a secure financial future.

Mr. Lane currently serves on the Board of Directors for AllianceBernstein and has previously served on the boards of AXA Investment Managers, AXA Private Equity and AXA Real Estate Management. He has held leadership roles with key professional



THE TRANSFORMATIVE CEO SUMMIT

WWW.THECEOFORUMGROUPINSTITUTE.COM

organizations, including Chairman of the Insured Retirement Institute and Director at the Life Insurance Marketing and Research Association.

Prior to his role as President of Equitable, he served as CEO and President of AXA Japan, where he was responsible for a \$5.4 billion annual revenue business and led a team of 9,000 employees and distributors. Mr. Lane also ran global strategy for AXA Group, where he led development and oversight of the company's five-year strategic plan and M&A portfolio screenings across 60 countries. In addition, he oversaw AXA Group's asset management business.

Earlier in his career, Mr. Lane was a leader in the sales and marketing practice of the global management consulting firm McKinsey & Company.

Before joining the private sector, Mr. Lane served in the United States Marine Corps as an infantry platoon commander. He received an MBA from Harvard Business School and a Bachelor of Arts from Princeton University, where he was an All-American lacrosse player and won two national championships.